

CRAWFORD SIGNS ITS LARGEST EVER SERVICE AGREEMENT

Crawford has entered into a two-year service agreement worth an expected EUR 2.5 million. The service agreement, which is Crawford's largest ever, relates to servicing and preventive maintenance of own doors as well as those of competitors at gas stations throughout Germany. Crawford's organization in Germany – Crawford hafa GmbH will manage the service agreement.

Crawford, which is part of Cardo group, sells industrial door, docking and service solutions for retail, industrial, transportation and logistics operations. The business has over 1,000 service engineers in Europe and carries out more than 600,000 service visits annually. The agreement in question is the largest so far in terms of value and includes servicing doors of wash facilities for one of the world's leading gas-station chains and is the largest of its kind for Crawford Group.

Based on Crawford's experience, certified and applied quality system, health and safety proceedings, and its service organisation, the customer, a facility management company, chose Crawford to become their preferred service provider in Germany.

"We have been working on strengthening our service activities for a long time and we offer servicing both of our own doors and those of other brands as well as of related products such as automatic entrance doors, says Ove Bergkvist, President Crawford Group. "Today, the service business accounts for more than half of our sales."

Delivery will begin in the second quarter of 2010 and the service agreement will run for two years.

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Crawford Group AB

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Crawford is a leading international provider of door and logistics solutions, offering quality doors and dock loading equipment combined with profound application know-how and an unparalleled service offering. The Crawford Group has 3,000 employees and operations in 30 countries, with annual sales of approximately MSEK 4.2, and is part of the listed Swedish international industrial group Cardo.